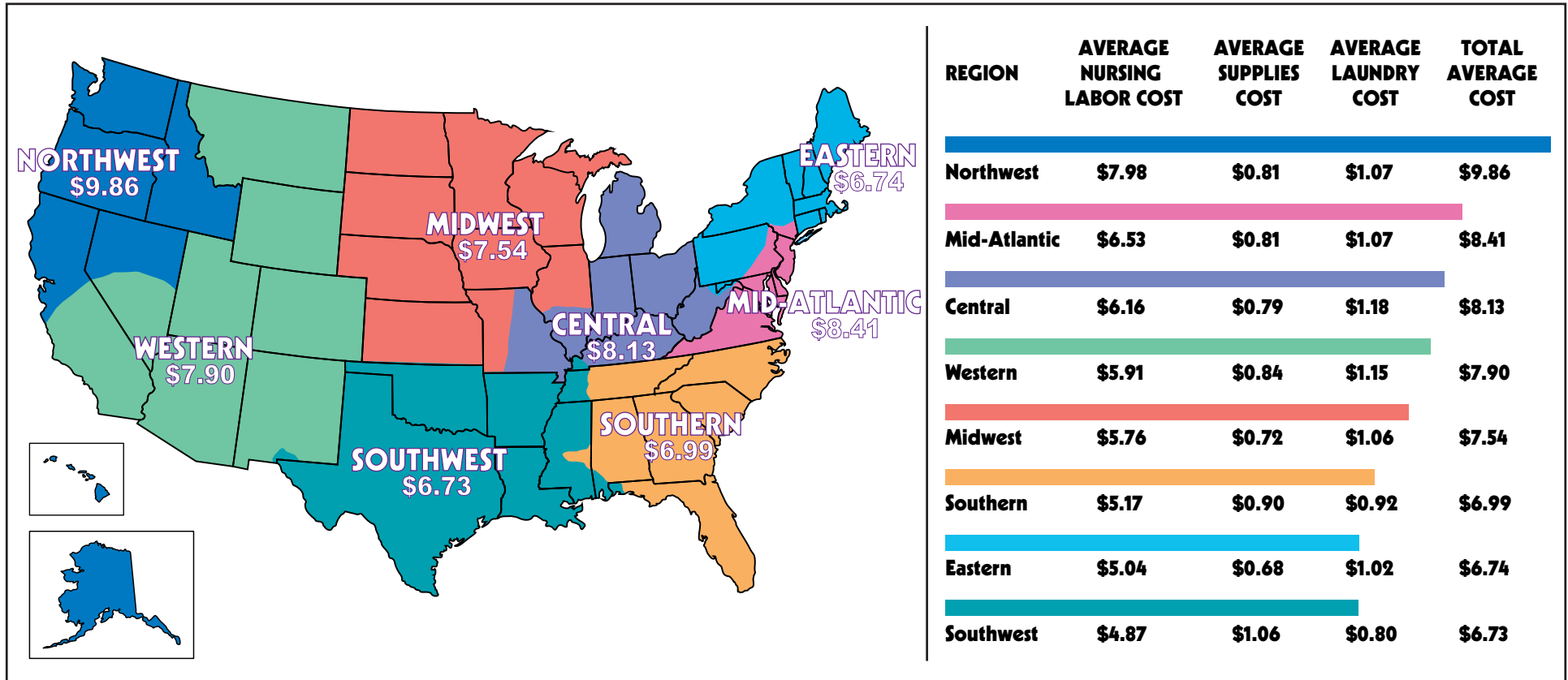


NATIONAL AVERAGE COSTS FOR TRADITIONAL BASIN BATHING

(By U.S. Region)



Cost calculations: All costs were obtained from a sample of 225 geographically dispersed hospitals throughout the U.S. in 2002.
Nursing Labor: Based on geographic wage rates among nursing caregivers who administer patient baths (aides, techs, RN's). Costs were based on average bathing procedure time multiplied by the allocated percentage of time caregivers at a particular wage rate actually bathed patients.
Supplies: Determined by the actual prices and quantities and allocated to account for multi-use products to reflect an accurate cost per procedure. (Items consisted of basins, soaps, moisturizers...)
Laundry: Cost included the actual linens used during procedure, the cost to reprocess and the replacement costs (based on hospital actual costs for replenishment).

Source: McNeas, D. Claymore Consulting, St. Louis, MO, 2002

NATIONAL AVERAGE COSTS:

Labor, supplies & laundry: **\$7.56**
per bath

Supplies & laundry only: **\$1.84**
per bath