

# Basinless Bathing System Comparison

## Product objective:

To deliver a warm, soothing, moisturizing bath to the patient, with the most effective use of staff time. Enhanced product offerings include advanced odor elimination ingredients and a unique tool to help staff monitor skin and communicate observations. Sage will provide everything necessary to deliver the highest quality, most hygienic, economical options available to the healthcare market.

## Clinical Acceptance

	Sage	Other
Peer-reviewed published data <sup>1</sup>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Brand trusted by more hospitals than all others combined <sup>2</sup>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Brand trusted by 10 of the top 14 facilities on the U.S. News Best Hospitals Honor Roll <sup>3</sup>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

## Comprehensive Product Offering

	Sage	Other
Tool to encourage routine skin monitoring	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Tool to help improve caregiver communication	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Full range of cloth thicknesses (all high quality)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
¥ Heavyweight (8 or 5 pk)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
¥ Medium Weight (8 or 5 pk)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
¥ Standard Weight (8 or 5 pk)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Fragrance-free products (all cloth thicknesses)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Advanced odor elimination (8 or 5 pk)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Odor elimination for quick cleanups (3 pk)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Product specifically for juniors 25-75 lbs (4 pk)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Product specifically for infants † 25 lbs (4 pk)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Rinse-free shampoo and conditioner in a cap	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Full range of incontinence care washcloths	<input checked="" type="checkbox"/>	<input type="checkbox"/>

## Delivery System

	Sage	Other
Inner carton dispenser boxes	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Full-wrap insulation	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Resealable package	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Narrow package opening	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Maintains heat for duration of bath	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Peel-and-stick guide for skin monitoring	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Point-of-use communication tool	<input checked="" type="checkbox"/>	<input type="checkbox"/>

## Washcloths

	Sage	Other
Tencel®/polyester blend	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Superior strength and durability	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Low-linting fiber	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Ultra-low friction coefficient	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Highly absorbent	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Ultra-soft & soothing to fragile skin	<input checked="" type="checkbox"/>	<input type="checkbox"/>

## Cleansing Solution

	Sage	Other
pH close to healthy skin	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Dermatologist-tested formula	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Contains USP-purified water	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Hypoallergenic, gentle and non-irritating	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Aloe and vitamin E enriched	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Advanced odor elimination available	<input checked="" type="checkbox"/>	<input type="checkbox"/>
No harsh antibacterial ingredients	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Adequate amount of solution for bath	<input checked="" type="checkbox"/>	<input type="checkbox"/>

## Safety Testing

	Sage	Other
Microbials, molds, yeast & fungus testing	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Irritancy testing data on file	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Packaging seals tested for integrity	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Fluid levels tested for proper volume	<input checked="" type="checkbox"/>	<input type="checkbox"/>

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## Hardware Program

	Sage	Other
UL listed - medical electrical equipment	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Full warranty & no-charge replacements	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Commercial-grade microwaves and warmers	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Preprogrammed microwave	<input checked="" type="checkbox"/>	<input type="checkbox"/>
28- or 14-count warmer	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Warmer temperature limits and controls	<input checked="" type="checkbox"/>	<input type="checkbox"/>
LED temperature display on warmer	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Inventory control indicators on warmer	<input checked="" type="checkbox"/>	<input type="checkbox"/>

## Manufacturing Capabilities

	Sage	Other
Entire manufacturing process in-house	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Water purification system on-site	<input checked="" type="checkbox"/>	<input type="checkbox"/>
High-speed, high-volume technology	<input checked="" type="checkbox"/>	<input type="checkbox"/>
On-site microbiology lab & testing facility	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Current capacity to meet ten-year growth	<input checked="" type="checkbox"/>	<input type="checkbox"/>

## Training

	Sage	Other
Three-shift, on-site in-service training	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Online in-servicing, training & education	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Instructional videos, posters & signage	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Non-licensed personnel education programs	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Patient education materials	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Performance improvement plan	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Evidence-based protocols	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Customizable posters	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Continuing education	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Pressure ulcer prevention program	<input checked="" type="checkbox"/>	<input type="checkbox"/>

## Cost Management

	Sage	Other
Cost & utilization program	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Committed hardware program	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Price protection plans available	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Retail & nationwide couponing	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Quarterly business reviews	<input checked="" type="checkbox"/>	<input type="checkbox"/>



3909 Three Oaks Road • Cary, Illinois 60013  
www.sageproducts.com • 800-323-2220