



**Maximize compliance to your protocol!**

Applying a barrier can be the difference between healthy skin and a pressure ulcer. However, traditional methods require so many steps, barrier application is often overlooked. With Comfort Shield, the compliance is in the cloth. Each premoistened, disposable washcloth delivers one-step perineal cleansing, moisturizing and deodorizing—while treating and protecting the skin with dimethicone.



**Prevent incontinence-associated dermatitis (IAD), a major risk factor for pressure ulcers.**

Peri Check™ Guide facilitates daily skin inspection with our exclusive peel-and-stick labels. They empower staff to observe and report any skin issues to the patient's nurse and promote rapid response with follow-up interventions through early identification of skin breakdown and incontinence-associated dermatitis (IAD), a known risk factor for pressure ulcers.

- ✓ Peel
- ✓ Observe
- ✓ Communicate



**Bring IAD prevention and protocol compliance to the bedside with Comfort Shield® Barrier Station.**

It's the easy way to help meet IHI's recommendation to keep supplies at the bedside of each at-risk, incontinent patient.<sup>1</sup> Mounts easily to any wall and accommodates all packages of Shield Barrier Cloth products.

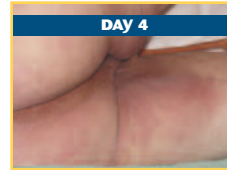
## COMFORT SHIELD® BARRIER CLOTHS

- Treats and protects with 3% dimethicone.
- **Proven barrier protection.** 3% dimethicone formula was proven equivalent to traditional tube barrier creams by Northwestern University's Department of Dermatology.<sup>2</sup>
- **Hypoallergenic, gentle and non-irritating.**
- **Breathable, transparent dimethicone barrier** makes skin assessment easy without removal.
- **Helps eliminate mess of standard zinc oxide and petroleum-based barriers;** makes each cleanup easier.
- **Helps maximize compliance to your incontinence care protocol.** Delivers an effective barrier every time.
- **Helps treat and prevent perineal dermatitis;** helps seal out wetness.
- **Convenient tubs contain 24 cloths for extended use.**
- **Point-of-use access.** Tubs, 8-pack, and 3-pack all compatible with Shield Barrier Station.
- **Replaces multiple supplies.** No more laundered washcloths, wipes, soaps, deodorants, lotions, basins, sprays, foam cleansers or barrier creams.

### PROVEN IAD TREATMENT – SEE THE DIFFERENCE!<sup>3</sup>



**DAY 1**  
72-year-old patient with severely denuded, blistered skin and extreme pain from incontinence.



**DAY 4**  
After 3 days using Shield Barrier Cloths, patient's skin vastly improved; no discomfort.

### Deliver proven IAD treatment with confidence

Shield Barrier Cloths' soft, skin-friendly cloths guarantee barrier application. Keeping the skin protected means IAD and other skin problems can be prevented. One comprehensive pressure ulcer prevention program using Shield Barrier Cloths improved compliance and reduced sacral/buttock pressure ulcers by 89%!<sup>11</sup>

### CMS MANDATES

As of October 1, 2008, the Centers for Medicare and Medicaid Services (CMS) no longer reimburse facilities for certain conditions not present on admission (POA). This includes pressure ulcers.<sup>4</sup> CMS's opinion is that this will provide hospitals the incentive to:

- ▶ Improve screening of patients for pressure ulcers on admission.
- ▶ Promote early identification of pressure ulcers to improve treatment.
- ▶ Greatly improve patients' quality of care.

### IHI FIVE MILLION LIVES CAMPAIGN<sup>5</sup>

#### Prevent Pressure Ulcers

##### 4. Manage Moisture

- ▶ Cleanse skin at time of soiling and at routine intervals with "gentle use of a mild cleansing agent that minimizes irritation and dryness of the skin."
- ▶ "Minimize exposure of the skin to moisture due to incontinence, perspiration or wound drainage"
- ▶ "Use topical agents that act as moisture barriers and moisturize skin."
- ▶ "Provide supplies at the bedside of each at-risk patient who is incontinent. This provides the staff with the supplies they need to immediately clean, dry, and protect the patient's skin after each episode of incontinence."
- ▶ "Provide premoistened, disposable barrier wipes to help cleanse, moisturize, deodorize, and protect patients from perineal dermatitis due to incontinence."

**VISIT OUR FREE CLINICAL EDUCATION WEBSITE!**  
[www.sageproducts.com/education](http://www.sageproducts.com/education)

REFERENCES: 1. Getting started kit: prevent pressure ulcers, how-to guide. Protecting 5 Million Lives From Harm Campaign, Institute for Healthcare Improvement, 2006 Dec. 2. West DP, Northwestern Univ Dept of Dermatology, Chicago, IL, Feb 2000. 3. Sluser S, Consistency the key for treating severe perineal dermatitis due to incontinence. Poster presented at the Clinical Symposium on Advances in Skin and Wound Care (ASWC), Las Vegas, NV, 2005 Oct. 14. West DP, Northwestern Univ Dept of Dermatology, Chicago, IL, Feb 2000. 4. Federal Register, Vol. 72 No.162, 2007 Aug: 47201-47205 5. Getting started kit: prevent pressure ulcers, how-to guide. Protecting 5 Million Lives From Harm Campaign, Institute for Healthcare Improvement, 2006 Dec.

## ORDERING INFO

## Medicare Reimbursement HCPCS code #A6250



### COMFORT SHIELD® BARRIER CLOTHS

**24-pack** resealable tub  
large size cloths  
12 tubs/case  
**Reorder #7524**  
NDC 53462-0915-60



### COMFORT SHIELD® BARRIER CLOTHS

**8-pack** peel and reseal  
large size cloths  
48 packages/case  
**Reorder #7905**  
NDC 53462-0915-80



### COMFORT SHIELD® BARRIER CLOTHS

**3-pack** easy-tear package  
large size cloths  
90 packages/case  
**Reorder #7503**  
NDC 53462-0915-50



### COMFORT SHIELD® BARRIER CLOTHS

**3-pack** easy-tear package  
medium size cloths  
100 packages/case  
**Reorder #7502**  
NDC 53462-0915-51



### COMFORT SHIELD® BARRIER STATION

with removable  
adhesive strips  
for wall-mounting  
near the bedside  
2 stations/case  
**Reorder #7599**

# SAGE®

PRODUCTS INC

Simple interventions. Extraordinary outcomes.

3909 Three Oaks Road, Cary, Illinois 60013 • [www.sageproducts.com](http://www.sageproducts.com) • 800-323-2220